

ROOFING, SOLAR, & WINDOWS

### GROW SALES \$150-300K PER MONTH

Appointments, not Leads.

### WE ARE GROWING OUR CONTRACTOR NETWORK.

In 2020, we've helped contractors close over \$72 Million in sales.

Call us today at 8666-805-1188!



## HOW IT WORKS.

## HOMEOWNERS FIND US THROUGH FACEBOOK & GOOGLE ADVERTISING

Most lead generation companies sell a lead (the customer's contact info) 3-5 times. We don't. After the homeowner fills out the form, we then ask them to choose your company and schedule a date and time appointment.

WATCH A QUICK VIDEO ON OUR WEBSITE TO SEE IT ACTION:

WWW.CONTRACTORAPPOINTMENTS.COM/HOW-IT-WORKS/



### HOMEOWNERS BOOK WITH YOU.

## YOU CONTROL THE TIMES YOUR REPS ARE AVAILABLE TO MEET WITH HOMEOWNERS.

<b>SCHEDULE</b>					
Mon 03/11	Tue 03/12	Wed 03/13	Thu 03/14	Fri 03/15	Sat 03/16
9:00am	9:00am	9:00am	9:00am	9:00am	9:00am
9:30am	9:30am	9:30am	9:30am	9:30am	9:30am
10:00am	10:00am	10:00am	10:00am	10:00am	10:00am
10:30am	10:30am	10:30am	10:30am	10:30am	10:30am
11:00am	11:00am	11:00am	11:00am	11:00am	11:00am
11:30am	11:30am	11:30am	11:30am	11:30am	11:30am
12:00pm	12:00pm	12:00pm	12:00pm	12:00pm	12:00pm
12:30pm	12:30pm	12:30pm	12:30pm	12:30pm	12:30pm
1:00pm	1:00pm	1:00pm	1:00pm	1:00pm	1:00pm
1:30pm	1:30pm	1:30pm	1:30pm	1:30pm	1:30pm
2:00pm	2:00pm	2:00pm	2:00pm	2:00pm	2:00pm
2:30pm	2:30pm	2:30pm	2:30pm	2:30pm	2:30pm
3:00pm	3:00pm	3:00pm	3:00pm	3:00pm	3:00pm
3:30pm	3:30pm	3:30pm	3:30pm	3:30pm	3:30pm
4:00pm	4:00pm	4:00pm	4:00pm	4:00pm	4:00pm



### OUR GUARANTEE.

# SIMPLE. YOU HAVE AN OPPORTUNITY TO ESTIMATE THE PROJECT, OR... WE REPLACE IT.

#### Guaranteed to:

- Meet with the homeowner
- Valid phone number & address
- Project Match

### We replace:

- No-Shows
- Cancellations
- Already Under Contract

15-30% returned appointments are typical

All returned appointments are processed in 48 hours or less.



# WHAT IS QUALIFIED.

### WE DO QUALIFY:

- They are a homeowner or decision maker
- Valid address
- Valid phone number
- Need, interest or desire in the estimate

### **WE DON'T QUALIFY:**

- Two or more homeowners will be present
- Definitive timeline on projects
- Credit score or income level

#### WE ARE NOT A CALL CENTER.

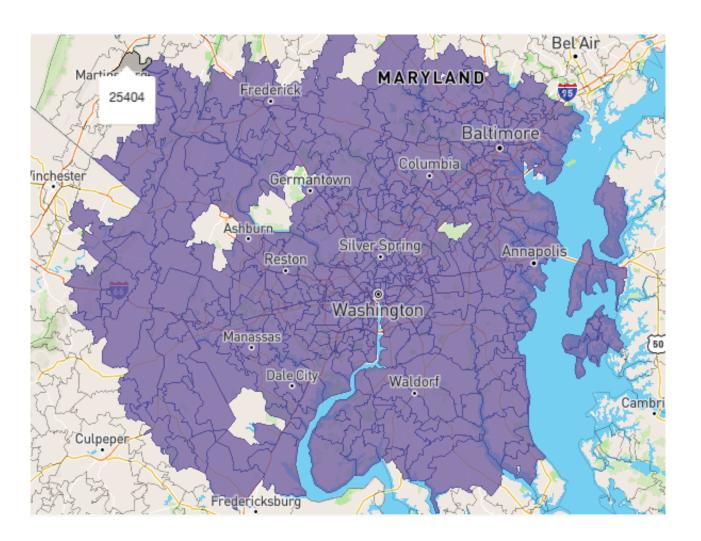
75% OF APPOINTMENTS ARE BOOKED ONLINE. 25% OF APPOINTMENT ARE BOOKED OVER A PHONE CALL OR TEXT MESSAGE



### SERVICE AREA.

ZIP CODES.

Service areas are defined by zip codes. You may provide as many or as few as you'd like.





### INTEGRATION.

APPOINTMENTS ARE DELIVERED THROUGH EMAIL, SMS, & CRM INTEGRATION.

Custom integrations are available upon request.

### **Integrations & Partners**



















### HUMAN SERVICE.

EASY.
WE DON'T TREAT PEOPLE LIKE NUMBERS.

#### **DEDICATED ACCOUNT MANAGER**

WEEKLY AND MONTHLY PHONE CALLS TO OPTIMIZE YOUR RESULTS

TURN APPOINTMENTS ON AND OFF WITH THE CLICK OF BUTTON

100% CONTROL THROUGH YOUR DASHBOARD

YOUR SCHEDULE, YOUR AREA, YOUR BUDGET



# CLOSING RATES.

### 20-30% CLOSED SALES

Our pros find roughly 30% of their appointments result in a closed deal. You should expect a 8-12% marketing cost per sale (depending on your product).

### Roofing

Average Project Size: \$11,000.00

Cost Per Sale: \$450 - 600

4-6% marketing cost

#### Windows

Average Project Size: \$6,400

Cost Per Sale: \$600 - 750

10-15% marketing Cost

#### Solar

Average Project Size: \$16,700

Cost Per Sale: \$960-1,500

6-12% marketing cost



### PRICING.

### **PAY-AS-GO**

Appointments are billed daily, each time a homeowner chooses your company and books an estimate.

#### Residential Appointments

- Solar Installation: \$250 each

- Roof Replacements: \$150 each

- 3+ Window Replacements: \$150 each

- Roof Repairs: \$75 each

- 1-2 Window Replacements: \$75 each

### **Commercial Appointments**

- Available with Limited Volume

- Roof Replacements: \$350 each

- Roof Repairs: \$150 each

Weekly billing available for established customers.



### TERMS.

### **NOT-SO-FINE PRINT**

Our terms of service is under 500 words. Read more at:

www.contractorappointments.com/terms-of-service/

#### **Primary Terms**

- Pay-as-you-go pricing
- Seven day return period on all appointments
- No contract or long term commitments